

## Arthur Menor Published in ‘The Practical Real Estate Lawyer’

11.4.19

Shutts & Bowen LLP West Palm Beach Managing Partner [Arthur J. Menor](#) had his article, “Liquidated Damages in Florida Purchase and Sale Agreements,” published in the nationally circulated legal periodical, [The Practical Real Estate Lawyer](#). Responding to an ongoing project of the ACREL Acquisitions Committee, Art answered thirteen questions related to the “liquidated damages remedy in commercial purchase and sale agreements” as they apply under Florida law.

In the article, Art comments on various Florida statutes, cases, contract provisions, and clauses that may affect a liquidated damages remedy in commercial purchase and sale agreements. He answers questions about specific performance, actual versus liquidated damages, validity factors of a liquidated damages clause, acceptable purchase price percentages, the burden of proof, mitigation, and other relevant questions about liquidated damages. The article, which appears in [Issue 5, Volume 35](#) of *The Practical Real Estate Lawyer*, also had substantial contributions from Shutts attorney Alfred A. LaSorte.

Keeping readers current on real estate law, *The Practical Real Estate Lawyer* is a national legal periodical that contains “practical advice, solutions to real estate law dilemmas, updates, sample forms, checklists, and short, inclusive articles.” In circulation since 2000, the publication strives to help readers become well-acquainted with the statutes and judgements that drive today’s real estate marketplace.

[Click here to read the article, “Liquidated Damages in Florida Purchase and Sale Agreements.”](#)

### About Arthur J. Menor

[Arthur J. Menor](#) is the Managing Partner of the West Palm Beach office of Shutts & Bowen LLP, and Chairman of the Real Estate Leasing Practice Group.

A nationally recognized real estate lawyer, Art has over 39 years of experience in all facets of commercial real estate, focusing on commercial leasing and the acquisition and disposition of commercial real estate. He advises landlords and tenants in various aspects of the leasing process and also counsels developers, investors, and lenders. As a seasoned veteran, Art has worked on real estate projects of all sizes and has mastered his craft in improving the lease drafting and negotiation processes, including using technology to build and customize high-quality leasing documents in a cost-effective manner.

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Art currently serves as the Vice Chair of the Legislation Committee of the Real Property, Probate & Trust Law Section of The Florida Bar, and previously chaired the Real Estate Problems Study, Commercial Real Estate, and Leasing Committees. He is the author of the "Leases" chapter in Florida Real Property Complex Transactions Manual of The Florida Bar. He has spoken and written regularly on landlord and tenant law, commercial real estate contracts, and other real estate topics.

### Professionals

Arthur J. Menor

### Practice Areas

Real Estate