

Aliette Rodz and Olga Pina discuss doing business in Cuba at ACG Florida Capital Connection Conference

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Shutts & Bowen partner Aliette DelPozo Rodz, who leads the firm's Cuba Task Force, along with international transaction partner Olga Pina, have led various discussions on the current climate for business in Cuba and the openings for U.S. businesses created by current regulatory changes.

Most recently, Aliette and Olga participated on a panel at last week's 2015 Capital Connection Conference hosted by the Association for Corporate Growth Florida.

They explored the limitations on the types of commerce the nation allows after recent policy changes, and advised business partners to consider Cuba's priorities and culture instead of viewing the nation as an open market for goods and services.

Aliette and Olga also participated as panelists at the Cuba Corporate Counsel Summit and the Cuba Finance Infrastructure and Investment Summit in New York this October.

Read the full Sun-Sentinel article summarizing the discussion at the ACG Florida Capital Connection conference here.

About the Cuba Task Force

The Cuba Task Force at Shutts & Bowen assists clients with the legal and business opportunities available following significant changes in the U.S. public policy toward Cuba. They regularly travel to Cuba under the pertinent licensing exceptions to help clients establish solid business relationships with government officials and decision makers and host monthly calls with the Office of Foreign Assets Control (OFAC) and Bureau of Industry and Security (BIS) on the changes, effects and implementation of U.S. policy.

The team represents U.S. and foreign clients in international commerce, sales, and trade, and have significant experience in handling international business transactions. They understand the legal and regulatory environment in both the U.S. and Cuba, and can help clients stay on top of the latest business and economic developments.

Many of our attorneys are also fluent in Spanish and are Cuban or Cuban American, which means they understand the culture, language and history of the nation. And, they're active in their communities, speaking and writing on U.S.-Cuba relations and the important legal, business, tax and



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social issues.

About Aliette DelPozo Rodz

Aliette leads the firm's Cuba Task Force. She's dedicated to assisting the firm's clients with their business prospects in Cuba in light of recent changes in U.S. policy. She counsels businesses facing legal challenges and has significant experience representing Latin Americans and U.S. clients in their business endeavors. Read more about Aliette here.

About Olga Pina

Olga has extensive experience in corporate transactions, including cross-border issues in Central and South America as well as Cuba. She's handled OFAC license requests in connection with Cuba transactions as a regular part of her practice for over 20 years. She handles corporate, securities, international business transactions and export compliance, including compliance with U.S. Treasury regulations relating to embargoed countries. Read more about Olga Pina here.

Related Articles

- Want to do business in Cuba? Focus on what island wants, Sun-Sentinel (November 13, 2015)
- Cuban investment opportunities among topics for conference Nov. 10-12, Sun-Sentinel (October 30, 2015)
- Cuba, Role of Family Offices Lead Hot Topics at 2015 ACG Florida Capital Connection®, *Business Wire* (October 29, 2015)
- Shutts Partner Rob Brighton, Jr. Chairs the 2015 Florida ACG Capital Connection Conference
- Partner Aliette Rodz to Speak at U.S.-Cuba Corporate Counsel Summit in October

Professionals

Olga M. Pina

Aliette DelPozo Rodz