

Jennifer Tobin Speaks to Law Students at University of Florida

Orlando
9.11.23

[Jennifer Slone Tobin](#), a partner in Shutts & Bowen LLP's Orlando office, was recently a guest lecturer for a University of Florida Levin College of Law course, "Real Estate Investment, Finance and Development."

Presenting to second- and third-year law students, Jennifer guest lectured on the topic of Purchase and Sale Agreements. Her lecture was part of a course taught by Nathan S. Collier, founder and chairman of The Collier Companies and owner of over 12,000 Apartment Homes.

A lawyer, a CPA and three-time UF grad, Collier founded the University of Florida's Nathan S. Collier Masters in Real Estate Program as well as establishing the Collier Prize for State Government Accountability in partnership with the University of Florida's College of Journalism. The prize is awarded annually at the White House Correspondents Association Dinner; last year to the *Miami Herald* and this year to the *LA Times*; on both occasions personally by President Biden.

About Jennifer Slone Tobin

[Jennifer Slone Tobin](#) serves on the firm's Executive Committee and is a member of the Real Estate Practice Group. She is Florida Bar Board Certified in Real Estate Law. Jennifer has a diverse real estate practice. She represents developers in the traditional areas of acquisition, development, permitting and financing of vacant, rehabilitation and operating properties. Her developer representation has included most of the traditional financing providers, including traditional bank loans, CMBS-style loans, insurance company loans, and full-recourse and non-recourse debt. She also assists developers with the negotiation of joint venture agreements with equity investors, including state retirement funds, venture capital companies and large investment firms. Her developer side practice also includes advice on construction contracts and other similar agreements with consultants for new development and rehabilitation projects. She also represents lenders, primarily loans secured by real property, but also with traditional business lending. Having practiced in the lending arena from the beginning of her transactional practice, she has also been involved in loan workouts, including multiple complex loan portfolio workouts.

Professionals

Jennifer Slone Tobin



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