



## OLGA M. PINA

PARTNER

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Olga M. Pina is a partner in the Tampa office of Shutts & Bowen LLP, where she is a member of the Corporate Practice Group. Olga practices in the areas of corporate, securities, international business transactions and export compliance, including compliance with U.S. Treasury (OFAC) regulations relating to embargoed countries and customs seizures. She has extensive experience in corporate transactions, including mergers and acquisitions, joint ventures and securities, both domestically and in cross-border settings, with a focus in Latin America.

Olga serves as a member of the firm's Cuba Task Force. She is also involved in Project H.E.L.P., a pro bono project, which provides legal assistance through Metropolitan Ministries to the people it serves in our community. Olga is the founder of the Tampa Chapter of the Organization of Women in International Trade (TBOWIT), having served several terms as its president, and is instrumental in bringing in international speakers to Tampa and coordinating events for TBOWIT's members and potential members.

Olga has been a guest lecturer on Legal Issues in Export Sales for Florida SBDC at USF in its International Trade Certificate Program for the past ten years. She has also been an adjunct professor at Stetson Law School, teaching a course on International Joint Ventures, and is a frequent guest lecturer in international law and business classes taught by other professors at both Stetson Law and USF.

Olga is Martindale-Hubbell AV® rated attorney and has been named one of the Best Lawyers in America® since 2009 in corporate law. She has written and presented to various groups on legal issues in international transactions.

### Practice Areas

Corporate

Private Funds

## Olga M. Pina

Energy

### Industry Focus

Agriculture

Automotive

Construction

Manufacturing

### Accolades

- Martindale-Hubbell AV® Preeminent™ Rated, 5.0 out of 5.0
- *Best Lawyers in America*®
  - Corporate Law, 2009-2026
  - Corporate Governance Law, 2023-2026
  - Mergers and Acquisitions Law, 2023-2026
  - Corporate Compliance Law, 2025, 2026
    - Attorney of the Year - Corporate Compliance Law, 2026
- *TAMPA Magazine*, Top Lawyers: Corporate Law, 2022
- Regional Volunteer of the Year award, SBDC Florida, June 2014
- *Florida Trend Magazine's Legal Elite*, 2003; ranked in the top 2% of practicing Florida Bar Members
- Tampa Bay International Woman of the Year, Finalist 2007
- Tampa Bay Legal Elite, 2003

### Education

- Georgetown University Law Center, J.D., 1989
  - Articles Editor, Journal of Legal Ethics
- College of the Holy Cross, B.A., 1985

### Bar Admissions

Florida

## Olga M. Pina

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District of Columbia

New York

### Court Admissions

- All Florida state courts
- District of Columbia Court of Appeals

### Languages

French

Spanish

### Professional and Civic

- Central – North Florida District Export Council (DEC) Council Member
- American Bar Association, International Law Section
- Association for Latin Professionals in Finance and Accounting
- Hillsborough Association for Women Lawyers
- Greater Tampa Chamber of Commerce, Leadership Tampa: Class of 2003
- Tampa Bay Hispanic Bar Association
- Tampa Bay International Trade Council
- Tampa Bay Women in International Trade: Director and Founding President
- Leadership Tampa Alumni

### Presentations

- Panelist, "Exporting for Women Virtual Roundtable," U.S. Department of Commerce, Central-North Florida District Export Council and the Tampa Bay Organization of Women in International Trade (February 2, 2022)
- Panelist, "Placing Product on the Market: Legal & Regulatory Considerations," 2022 Africa-America Women's Economic Forum & Trade Expo (AAWEF) Initiative (January 26, 2022)
- Speaker, Tampa Bay Organization of Women in International Trade (TBOWIT), "Helms-Burton Unleashed: Uncertainty Ahead for Investors in Cuba" (September 26, 2019)
- Speaker, National Association of District Export Councils (NADEC), Annual Conference, "Doing Business Where Others Don't Dare," (May 21-22, 2019)

## Olga M. Pina

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- Presentation to United Packaging Association (UPA), "Turbulence and Tariffs," (August 23, 2018)
- Presenter, "Legal Issues in Export Sales," 10th Annual International Trade Certificate Program (Florida SBDC at USF, Tampa), April 2017
- Presenter, "Developments in US Law and Regulations Regarding Cuba: Commerce, Travel and Finance," CABA (Miami), September 23, 2016
- Panelist, "Non-Competes: Don't Let your Attrition become your Competition," Tampa, DL, September 20, 2016
- Presenter, "Legal Issues and Documentation in International Sal Transactions," U.S. Department of Commerce and SBDC Conference, September 22, 2015
- Presenter, "Legal Issues and Documentation in International Sale Transactions," U.S. Department of Commerce Export Matchmaker Trade Fair and Conference, September 14, 2011
- Presenter, "Cross-Border Practice in a Shrinking Global Economy," ABA Section of Litigation, August 2011
- Panelist, "Management Selection and Compensation," National Association of Corporate Directors (NACD) Florida Chapter, April 8, 2008
- Panelist, "Proven Export Strategies: Learn from the Experts," Florida District Export Council (DEC) Tampa Bay Chapter, March 26, 2008
- Panelist, "A Thought-Provoking Conversation About Cuba," Association for Corporate Growth (ACG) Tampa Bay Chapter, January 24, 2008

## Publications

- Contributing author, "Creating and Implementing Effective Strategies in International Transactions: How to Learn What your Client Needs and Wants," *Inside the Minds: International Trade and Transactions Client Strategies*, volume published in 2007
- "Systems of Ethical Regulation: An International Comparison," Author, 1 Geo. J. Legal Ethics 797, 1988