

## Miller Canfield Represents Malloy Incorporated in Consolidation with Edwards Brothers

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### Consolidation Creates 6th Largest Book Maker in U.S.

March 30, 2012

The law firm of Miller Canfield announces that it represented Malloy Incorporated of Ann Arbor, Mich. in connection with its consolidation with Edward Brothers, Inc. to form the sixth largest book manufacturer in the United States: Edwards Brothers Malloy, Inc.

The Malloy team was led by Miller Canfield corporate and M&A attorney Jeffrey L. LaBine. "This combination positions each company to offer its customers a unique value proposition of a seamless integrated system to not only manufacture books but to also assist customers with supply chain and inventory management as well as full service global digital printing," said LaBine.

"Edwards Brothers Malloy combines two book manufacturers into one print supply chain solution," said Bill Upton, President of Malloy and Vice President of Operations for the consolidated entity. He noted that Edwards Brothers Malloy will have over 950 employees and will maintain its headquarters in Ann Arbor with eight sales offices located across the United States.

#### **About Malloy Incorporated**

Established in 1960 by Jim Malloy, and purchased by Herb Upton and his family in 1966, Malloy is a full-service one- and two-color book printer serving multiple markets and publishers, both large and small, across the United States. Malloy was the first printer in the U.S. to acquire a Timsons web press and one of the first commercial book printers in the country to go computer-to-plate. Malloy operates three production shifts out of one facility in Ann Arbor and is known for exceptional service to its customers.

#### **About Edwards Brothers**

Established in 1893, Edwards Brothers, Inc., is a leader in offset and digital book, journal, catalog and documentation manufacturing specializing in medium, short, and ultra-short runs for publishers, authors, scholarly societies, industrial firms, universities, and others. The fourth-generation family business has eight sales offices and employs nearly 750 people in multiple facilities, including three Ann Arbor, Michigan and Lillington, North Carolina offset plants and ten on-site and remote digital printing operations in the United States, Canada, and the United Kingdom. Edwards Brothers is also part of the gps Global Print SolutionsSM worldwide distributed print alliance.