

Miller Canfield and Polish Embassy Address Healthcare Opportunities in Poland - March 22 in Baltimore

March 5, 2012

The law firm of Miller Canfield and the Trade & Investment Section, Polish Embassy in Washington, DC will provide a briefing to healthcare industry leaders and investors on “Prognosis for the Healthcare Industry in Poland: Opportunities for Investors” on Thursday, March 22, from 11:30 a.m. to 1:30 p.m. at the Intercontinental Harbor Court in Baltimore, Maryland.

The country of Poland is busy promoting its financial prescription for U.S. hospitals, nursing home operators, medical service providers, device and pharmaceutical manufacturers: invest, expand and provide healthcare services for the country's 38 million patients.

“Despite the headlines, not all of Europe is having financial problems,” said Paweł Pietrasie ski of the Polish Embassy at a recent Healthcare M&A Conference attended by financial investors, healthcare owners and operators in Nashville, Tennessee—often referred to as the Silicon Valley of U.S. Healthcare. Pietrasie ski is the Minister Counselor and Chief of the Embassy's Trade & Investment Section in Washington, D.C.

He said the government in Poland welcomes U.S. companies to augment the services provided by the government. Demographics, GDP growth, per capita income and consumer demand are driving market opportunities.

Equally enthusiastic is Miller Canfield lawyer Richard A. Walawender, who gave the private sector perspective at the conference in Nashville. Walawender cited a 2011 healthcare report that said “the biggest problem in the Poland health care system remains the discrepancy between growing demand and unsatisfactory supply.” He said the existing system is at capacity and given the government's financial limits, private sector participation is critically needed.

For more information or to register for the briefing, contact Sandy Bera at bera@millercanfield.com or 248.267.3345.

Walawender heads Miller Canfield's Corporate and International practices headquartered in Detroit. He helped establish the firm's first of three offices in Poland more than 20 years ago. Miller Canfield lawyer Andrzej Chelchowski from Warsaw, Poland, was also in Nashville meeting with dozens of healthcare industry leaders and investment representatives.

Miller Canfield represents clients from 18 offices in five countries, including three in Poland: Warsaw, Wroclaw and Gdynia. Its New York office recently expanded to accommodate increased international activity. Miller Canfield is working with U.S. healthcare enterprises interested in expanding into Poland as the government reforms its growing healthcare industry.