

Miller Canfield Presents Business Opportunities For U.S. Companies in Canada

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U.S. companies considering investing or expanding in Canada should do their homework and tap experienced resources to reduce risk and ensure more successful, cross-border operations. Government and industry leaders in the areas of accounting, banking, and law, including attorneys from the law firm of Miller Canfield, will gather to discuss "Business Opportunities for U.S. Companies in Canada," Friday, June 17, from 8:00 a.m. to noon at the WMU Beltline Conference Center in Grand Rapids.

Presenters of the seminar will cover a number of issues including business opportunities in Canada, Canada's tax system, legal structures for business, immigration and other employment issues, customs, trade, and business financing. The seminar will benefit U.S. companies looking to prosper from doing business in Canada, and is designed for strategic planning managers, professional advisors, CEOs, COOs, and CFOs.

"American and Canadian companies save millions of dollars each year through NAFTA by importing finished goods and materials duty-free," said one of the presenters, Andrew P. Doornaert, attorney at Miller Canfield and a licensed U.S. Customs Broker. "Manufacturing operations – a major sector of West Michigan business – will usually qualify for NAFTA, even if they import some foreign raw materials or components." Manufacturing operations include metal stamping, plastic injection, chemical mixing, and labor intensive assembly work. Doornaert will share his recent experience assisting with a Canada Customs Verification.

"Canada is certainly open for business. As in every new venture, businesses should consider limited liability protection and risk management, funding and financing, public image, income and other taxes and repatriation of capital and profits," says Jeffrey M. Slopen, attorney in Miller Canfield's Windsor, Ontario office, and a seminar presenter.

The "Business Opportunities for U.S. Companies in Canada" seminar begins with introductions and continental breakfast at 8:00 a.m. The registration fee for each person attending is \$120 for MACPA members and \$170 for non-member participants. For registration information, contact MACPA at (248) 267-3700 or email macpa@michcpa.org.

The seminar is hosted by the Michigan Association of Certified Public Accountants (MACPA) and sponsored in part by the Consulate General of Canada, Collins Barrow Chartered Accountants, Miller, Canfield, Paddock and Stone, P.L.C., and Standard Federal/ABN AMRO.

The 340-attorney law firm of Miller, Canfield, Paddock and Stone, P.L.C. was established in Detroit in 1852 and has offices in Ann Arbor, Detroit, Grand Rapids, Howell, Kalamazoo, Lansing, Monroe, and Troy, Michigan. Other offices are located in New York City, Pensacola, Florida, Washington, D.C., Windsor, Ontario, and in Gdynia, Katowice, and Warsaw, Poland.