

Miller Canfield Announces Expansion of Global Consulting Subsidiary to Enhance Cross-Border Defense Operations

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Miller Canfield, an international law firm headquartered in Detroit, is pleased to announce the expansion of Miller Canfield Global Strategies (MCGS), a consulting subsidiary dedicated to the rapidly expanding defense, aerospace, and security sectors. Established in 2019 in Washington, D.C., MCGS has quickly become a critical partner for clients navigating the complexities of U.S. government and industry cooperation with partners and allies.

MCGS offers comprehensive services ranging from the development of market entry strategies to consulting on complex defense agreements and offset programs. MCGS provides advice on all aspects of the sale of U.S. defense goods and services to international customers. The consulting firm advises both U.S. industry clients and the procurement authorities of U.S. partner nations (that is, the purchasers of U.S. defense goods and services) to structure and implement the sale and purchase of U.S.-sourced defense goods and services in a timely and cost-effective manner. MCGS works across the entire sale process, with particular expertise with respect to Foreign Military Sales (FMS), Direct Commercial Sales (DCS), Offset Programs, and Risk Management advice.

Leading the MCGS team is Pawel Chudzicki, one of the Managing Directors of Miller Canfield, a seasoned professional with considerable experience of counseling clients in the aerospace and defense sector in Europe and the Middle East. Chudzicki will head an impressive roster of consultants, including:

- Dave “Seymour” Haworth, a former U.S. Air Force fighter pilot and chief of Foreign Military Sales at the U.S. Embassy Qatar with government and private sector experience supporting clients with multi-billion-dollar FMS and direct commercial sales programs for key U.S. partners and allies.
- Joshua “Clay” Aisen, a retired U.S. Navy officer, whose areas of expertise includes FMS, Building Partner Capacity, Requirement Development, and Military Training Requirements involving partner nations in Central Europe, and supporting U.S. efforts to aid Ukraine.
- Kevin Dent, a former member of Raytheon Technologies and former partner at Baker Botts, who has extensive experience in advising clients on the negotiation of DCS transactions and with structuring offset programs.
- Monika A. Wasiewicz, recently retired FBI agent, former head of the FBI offices in Warsaw and Bucharest, with over 25 years of experience investigating, overseeing, and directing criminal and national security matters affecting the private sector.

“Our team’s unparalleled experience and strategic insights are instrumental in simplifying the complexities U.S. allies and defense companies face,” Chudzicki said. “We are committed to facilitating the most effective and efficient transactions for our clients, ensuring that their programs are delivered on time and under budget.”

“Because we are rooted in the industrial heartland of America with a global outreach, Miller Canfield’s subsidiary MCGS is uniquely positioned to bridge the gap between U.S. industries and overseas markets,” said Miller Canfield CEO Mike Palizzi. “The expansion of MCGS reinforces our commitment to our clients’ success and our firm’s growth in serving the evolving needs of the global defense sector.”

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For more information about Miller Canfield Global Strategies please visit www.mcglobalstrategies.com.