

Miller Canfield Client Acquires International Network Service Provider Operations

October 1, 2020

Miller Canfield is pleased to announce that the firm's private equity client The CIH Group ('CIH') has purchased from British Telecommunications (BT) selected Latin American telecommunication operations and information technology infrastructure. With today's conclusion of the transaction, the business will now operate under the name of Sencinet.

Sencinet is a fully managed network service provider with high-capacity connectivity across the Americas. With a core network spanning 17 countries, 112 domestic network nodes, four fully managed top-tier data centers, and a fully integrated satellite network, Sencinet provides 100% coverage in the Americas for enterprise, government and other customers throughout the region. Sencinet has been designing and delivering mission-critical communications for decades.

"This acquisition was one of the most complex deals we've ever done. It required hundreds of agreements, dozens of asset movements, and highly complex terms and legal work conducted in over a dozen jurisdictions," said CIH Chairman George Kappaz. "Miller Canfield was not only stellar in their representation throughout, but their attorneys are among the most attentive and efficient lawyers we've had the pleasure of working with. We couldn't be more grateful for their invaluable work in helping CIH achieve this important milestone."

CIH is a global private equity partnership headquartered in Washington, D.C., and Singapore. CIH takes controlling interests in companies doing business in regions throughout the world. With current operations on six continents, CIH and its affiliates have made investments in multiple industry sectors.

The Miller Canfield team was led by Q. Scott Kaye and included: Julianne Cassin Sharp and Elizabeth Boyda Baker, who provided service on immigration; Samantha Kopacz and Richard Warren, who provided service related to employment and labor; and Magdalena Schenone and Russell Bucher, who assisted with corporate and regulatory matters.