

## Miller Canfield Advises WorkForce Software on Majority Investment from Insight Venture Partners

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April 24, 2014

The law firm of Miller Canfield announces that it served as legal advisor to WorkForce Software, LLC on the majority investment by New York-based Insight Venture Partners.

The Miller Canfield team, which was led by corporate and M&A principal Jeffrey L. LaBine (New York, NY and Ann Arbor, MI), included tax principal Gary R. Glenn (Troy, MI), employee benefits principal Kenneth J. Sachs (Troy, MI), employment and labor principal Richard W. Warren (Detroit, MI), and associates Margarita M. Escalante (Chicago, IL) and Amita Gopinath and Gurinder Singh (New York, NY).

"We have been pleased to work with WorkForce Software for several years and to lend our expertise to this milestone event," said LaBine. "This investment will accelerate WorkForce Software's global expansion and operational scaling to support the company's rapidly growing client base, thereby allowing the company – a seven-year honoree on the Inc. 5000 list – to reach its full potential on an accelerated pace to the benefit of its clients and employees alike.

"Transactions like this exemplify the client benefits of Miller Canfield's holistic approach to M&A – having specialists in each of the legal areas implicated by a transaction of this type allows us to seamlessly bring principals practicing in each area of law to the transaction as and when needed to ensure that the particular implications and potential ramifications of each specialty area are considered and appropriately handled."

"The Miller Canfield team has been an invaluable resource for our company," stated Kevin Choksi, CEO and Co-Founder of WorkForce Software. "Their guidance through this transaction, and their support of our business in other capacities through the years, has played an integral role in our growth and global expansion."

Miller Canfield has been representing clients in complex global business transactions for many years, since the establishment of its first offices in Poland over 20 years ago to the more recent opening of its office in Mexico. In the past year alone its Mergers and Acquisitions practice has led transactions in and with Canada, China, Mexico, India, Brazil, Eastern Europe and Russia in addition to those throughout the United States.

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### **About WorkForce Software**

WorkForce Software is the leader in workforce management software for organizations with complex policies and compliance concerns. Through its EmpCenter® and RosterLive® workforce management suites, WorkForce Software enables organizations to fully automate time and attendance processes, effectively manage employee absence and leave, optimize staff scheduling, gain real-time visibility into labor costs and productivity, and mitigate the risks associated with employee fatigue. Hundreds of leading organizations around the world rely on WorkForce Software solutions to streamline compliance, reduce labor costs, provide more intuitive tools to their employees, and achieve strategic HR on a global basis.

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## **About Miller Canfield**

The Corporate and M&A Practice at the law firm of Miller Canfield handles sophisticated M&A transactions for strategic and financial clients across multiple industries around the globe. Miller Canfield offers businesses, governments, nonprofits, individuals and families a broad array of integrated legal services. With Michigan roots for 162 years and a global reach for two decades, the firm has offices in Michigan, Illinois, Florida, New York, Ohio, Canada, Mexico, Poland and China. For more information, visit [www.millercanfield.com](http://www.millercanfield.com).