

Receivers Role in The Mid-West Market

September 8, 2017

9:45 a.m. (CDT)

JW Marriott Chicago, 151 W. Adams Street, Chicago IL 60603

Join Miller Canfield attorney Danielle Mason Anderson at the Midwest Bank Special Assets and Credit Officer's Forum.

Danielle will discuss:

- From your vantage point—describe the relative health of the Mid-West real estate market relative to other markets that you are active in. Have you received or do you foresee an uptick in activity? Which metro-areas other than Chicago are the most active for you? Is there an urban/suburban divide? How is the local agricultural market? Have Corn/Soybean price projections held up?
- In the recent past, residential real estate was the main asset getting worked out—today it appears that CRE will be the dominant force—what is your work order looking like? How will the downwards spiral of the retails sector be resolved? What is the schedule looking like for turnarounds? Will the Lincoln Mall case be the first of many? What about Multi-Housing and SRO? How has the local regulatory regime impacted workflow? How important have municipal governments become as working partners?
- Have you been following the Mack Industries case? Is this an outlier or will there be others? What will be the trickle-down effect for post crisis housing projects? What would you do if you became the receiver in the case? Have you faced similar scenarios?
- Finally, describe your role as catalyst—do you begin with a specific vision? Is every case unique, or do you have an SOP? What is the project you are proudest of?