

TROY

840 West Long Lake Rd.
Suite 150
Troy, Michigan 48098
T: +1.248.267.3366
O: +1.248.879.2000
F: +1.248.879.2001

QATAR

Miller Canfield International PLLC -
QFC Branch, Licensed by the
Qatar Financial Centre Authority
(QFC No. 00746)
Al Fardan Towers, 9th Floor, Office
903
PO Box 31316
West Bay Area, Doha, Qatar
O: +974.4410.1583
F: +974.4410.1500

WASHINGTON, D.C.

2001 K Street, N.W.
Suite 1125 South Tower
Washington, D.C. 20006
O: +1.202.572.6150
F: +1.202.572.6151

richardson@millercanfield.com

Services

Corporate and Transactions
Corporate, Securities and
Commercial Transactions
Mergers and Acquisitions
International
Customs and Import Compliance
Export Controls and Sanctions
India
International Sales and
Commercial Transactions
Qatar

Industries

Aerospace and Defense
Automotive
Higher Education
Manufacturing



Jeffrey G. Richardson

Principal

Jeffrey Richardson advises multinational clients in the information technology and defense sectors on matters including mergers and acquisitions, distribution agreements, joint ventures, and strategic corporate structuring.

Specifically, Jeffrey brings expertise in matching operational business execution requirements with functional business structures. He is frequently engaged in advising clients of export control compliance, as well as the impact of intellectual property matters within business structures. His breadth of experience is informed by a business management and litigation background.

Export Controls and Compliance

Jeffrey is a member of Miller Canfield's Export Control Practice Group, focusing on client matters arising under ITAR, OFAC, EAR, as well as other export control regulations. This process includes the implementation of export control compliance programs, license applications, controlled asset identification, in addition to seeking approval of TAAs, MLAs. Moreover, the Miller Canfield Export Controls Group performs due diligence on acquisition targets, drafts export control manuals and technology control plans, assists with voluntary disclosures of export control violations, as well as the employment of foreign nationals subject to export controls.

Mergers, Acquisitions, and Divestitures

Jeffrey conducts, negotiates, and consummates international acquisition and divestiture transactions throughout the world. He is known for representing clients on foreign company acquisitions of U.S. companies possessing controlled

Jeffrey G. Richardson

Education

Walsh College, M.S.F., cum laude

University of Minnesota, J.D., cum laude

Bowling Green State University, B.A., cum laude

Bar Admissions

Ohio

Michigan

Minnesota

Court Admissions

U.S. Court of International Trade

U.S. District Court

- Eastern District of Michigan

technologies, whereby aspects of the acquisition may require approval by (1) the Directorate of Defense Trade Controls (DDTC) under ITAR export controls, (2) the Bureau of Industry and Security (BIS) under EAR export controls, (3) the Defense Security Service (DSS) for U.S. target facilities with U.S. security clearance under the Foreign Ownership, Control or Influence (FOCI) provisions of NISPOM, and (4) the Committee on Foreign Investment in the United States (CFIUS) under U.S. foreign investment laws (Exon-Florio, FINSAs). Since joining Miller Canfield, Jeffrey has assisted with over 1 billion dollars of transactions needing such approvals. He is also known for his representation of venture capital and private equity funds in the acquisition and divestiture of portfolio companies possessing automotive, defense, aerospace, software, IT and other controlled technologies and/or having operations located abroad.

Customs and Trade Compliance

Jeffrey's experience in customs compliance includes assisting clients with filing Petitions for Relief, requesting the mitigation of penalties and return of seized items. Jeffrey has advised clients on preparing voluntary disclosures as to customs violations, and assisting these clients in implementing long-term successful customs compliance strategies. He has also assisted clients on other aspects of international trade, including analyzing the impact of U.S.-Antidumping laws and determining tariff classifications.