

CLEVELAND

Miller Canfield
200 Public Square
Suite 2010
Cleveland, Ohio 44114
O: +1.216.716.5044
F: +1.216.716.5043

wangy@millercanfield.com

Services

Corporate and Transactions

Corporate, Securities and
Commercial Transactions

Mergers and Acquisitions

Securities Regulation

International

China

Customs and Import Compliance

Industries

Automotive

Education

University of Kansas School of Law,
J.D., 2000

Renmin University of China, LL.M.,
1994

China University of Political
Science and Law, LL.B.

Bar Admissions

Ohio

Languages

Chinese

English



Yanping Wang

Principal

Yanping Wang is a member of Miller Canfield's Corporate and Transactions Group, focusing on international business relationships, cross-border mergers and acquisitions, and foreign direct investment in China and the United States.

Yanping assists clients from China in establishing and expanding business relationships, greenfield operations, mergers and acquisitions, joint ventures, and strategic alliances. Her results-oriented approach derives from her experience in customs protection, employment, foreign exchange, intellectual property, and real estate law.

With respect to inbound investment to the United States, Yanping represents Chinese companies in the artificial intelligence manufacturing, automotive, automotive logistics, climate control, precision chemistry and real estate industries, focusing on greenfield projects and mergers and acquisitions. She also represents Chinese companies in connection with their IPO projects, as well as Chinese public companies listing their shares in the United States.

A prolific author, Yanping has published several books and articles regarding Chinese commercial contracts and property laws. She is also a frequent speaker on these topics and cross-border transactions.

Licensed in the United States and qualified in China, Yanping first studied law in China, where she practiced as a licensed attorney before coming to the United States to pursue a J.D. degree. For over 25 years, she has practiced in the U.S. and China, helping clients from Asia, Europe, and North America.

Yanping Wang

Representative Matters

China Inbound

Since 2004, Yanping has represented more than 100 companies, including manufacturing companies, private equity and venture capital firms, high-tech companies, libraries, universities, and e-book distributors in the United States, Canada, United Kingdom, Germany, and Israel in matters involving foreign direct investment projects in China. Yanping has assisted clients in establishing and expanding operations in China, and negotiating and closing acquisitions, divestitures, joint ventures and licenses, distribution, and franchise agreements. She has also represented U.S. and Canadian companies in connection with their IPO projects in China. In addition, she has represented several clients in front of CIETAC Beijing, Shanghai, and Shenzhen in connection with arbitration proceedings.

US Inbound

Yanping and cross-disciplinary teams within the firm provide one-stop service to Chinese companies interested in investing in the United States. The firm provides personalized one-on-one service, particularly during the early days of investing in, or establishing or expanding businesses in the United States. Services include:

- Representing public companies in connection with registered securities offering and PIPE transactions
- Representing companies with business operations in China in connection with their going public in the United States through IPOs or through merger with Special Purpose Acquisition Corporations (SPACs)
- Representing public companies in compliance with their reporting and proxy requirements
- Introducing potential partners and target companies
- Assisting clients with their applications for government grants and incentives
- Assisting clients with CFIUS and antitrust filings
- Structuring, negotiating, and closing transactions
- Helping clients in connection with their EB-5 projects, L-1 petitions, and permanent residency petitions
- Hiring local employees
- Providing training sessions to HR specialists

Yanping's select representative matters include:

- Represented a private company with its acquisition of an Ohio based carbide company in the amount of \$8 million in the coal mining industry
- Led the U.S. and Mexico due diligence project in connection with a Chinese public company's global acquisition of a climate control business in the amount of \$7.5 billion
- Represented a private Chinese company in connection with its intended acquisition of a U.S. artificial intelligence manufacturing company in the amount of \$400 million

Yanping Wang

- Represented a state-owned automotive interior materials company in connection with its establishment of a research and development center in the State of Michigan in the amount of \$30 million
- Represented a state-owned automotive logistics company in connection with its foreign direct investment project in the amount of \$20 million in the United States, negotiated joint venture and warehousing contracts, and counseled on significant international and domestic operational issues
- Represented a private company with establishing beauty salon franchise stores in the State of California
- Represented a private real estate company with its series acquisitions of real estate projects in the State of Florida
- Represented a Shanghai-based private equity fund in connection with its acquisition of language companies in the United States
- Represented a private company with establishing a housing service center to serve international students
- Represented a state-owned company with a \$10 million real estate acquisition project and establishment of an industrial park
- Led and managed an online game developer's overseas due diligence projects in 28 countries and regions in connection with its initial public offering project

Teaching

Cleveland-Marshall College of Law, Adjunct Professor, Doing Business in China course, 2008

Professional Activities

American Bar Association

Speeches

"Providing Legal Clarity: Insights from Miller Canfield," Adopting China Speed: Best Practices to Drive Competitiveness in North America, Motor & Equipment Manufacturers Association (MEMA), June 24, 2025

"Recent Developments in Ownership Transparency Around the World," American Bar Association International Law Section/International Tax Committee Webinar, February 18, 2025

"Taxing a Global Workforce: Tax Attorneys from Six Countries Discuss Taxation of Remote Workers," ABA International Tax Committee webinar, July 26, 2023

"Legal Update - Changes that Affect Your Business," Greater Cleveland Chinese Chamber of Commerce, Feb. 22, 2018

"China Exit Strategy-Liquidation and Dissolution," The Knowledge Group Webcast, February 12, 2016

"China Legal and Regulatory Update 2016," China Resource Network Webinar, February 10, 2016

Yanping Wang

"Foreign Investments in China: Trends and What Lies Ahead in the Light of the New Foreign Investment Catalogue," The Knowledge Group Webinar, October 27, 2015

"Recent Changes Making it Easy to Invest and Operate in China," Detroit Treasury Management Association (DTMA), May 14, 2015

"Insight Into 2015 Foreign Investment Law," Canadian Chamber of Commerce in Shanghai, April 17, 2015

"Investment In and Trade With China (Exploring Different Structures)," Miller Canfield Cappuccino with Counsel Series, September 9, 2014

"Chinese Employment Law Update," Miller Canfield Cappuccino with Counsel Series, September 4, 2014

"China Company Law and Tax Law Updates," Canadian Chamber of Commerce in Shanghai, March 18, 2014

"Legal Update for Businesses in China," Miller Canfield, February 10, 2014

Publications

"The Year In Review: International Legal Developments: 2022," American Bar Association International Law Section, International Tax Chapter, Co-Author, 2022

"Comparing Trade Secrets Protection Required by the 2020 U.S.-China Trade Agreement with Existing Chinese Law," *Michigan Bar Journal*, September 2020

Articles

U.S. Treasury Department's Final Rule on Outbound Investment Takes Effect

Biden Executive Order Strengthens and Expands U.S. Sanctions on Chinese Military Companies

Brief Introduction of New Chinese Auto Insurance Rules

Recent Developments on U.S. Ban on American Investment in Chinese Military Companies

BE-10 Benchmark Survey of U.S. Direct Investment Abroad Will Be Due Soon

Three Legal Questions Arising from the Outbreak of the Coronavirus in China

USTR Will Open Online Portal for Section 301 Exclusion Requests for List 3 Chinese-Origin Products on June 30, 2019

Update on Exclusion Requests for Additional Section 301 Tariffs on Chinese-Origin Products

Update on China's Retaliatory Tariffs on U.S. Goods and How to File a Request for Exclusion

China Further Opens Up Its Financial Sector to Foreign Investors

Countries Close to Signing U.S.-China Bilateral Investment Treaty

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China to implement a new Negative List system for market access

Temporary Reauthorization Expected for EB-5 Regional Center Program

USCIS Releases Draft EB-5 Policy Guidance Clarifying Immigration and Project Related Issues Raised by Retrogression