

TROY

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Services

Real Estate

Economic Development
Incentives

Commercial Real Estate Finance
Commercial Real Estate Finance
Workout, Foreclosure and
Litigation

Corporate Real Estate

Leasing

Real Estate Acquisition and
Disposition

Real Estate Development

Financial Services

Receiverships, Real Estate
Owned and Loan Portfolio
Acquisitions & Dispositions

Industries

Construction

Financial Institutions

Education

University of Michigan Law School,
J.D., 2004

Cedarville University, B.A., 1985

Bar Admissions

Michigan



Grant W. Williams

Principal

Grant Williams helps clients across the United States negotiate the local and state incentive packages they need to bring their development projects to fruition. He also assists both landlords and tenants in negotiating leases for commercial space.

Through his efforts, clients can enter into leases which limit their liabilities and strengthen their protection. Grant also advises clients in the purchase and acquisition and the sale-lease back of various commercial properties including manufacturing facilities and office space, often addressing sensitive environmental issues in the process.

Representative Matters

Establishment of New Manufacturing Footprint

Assisted client in securing and documenting agreements for over \$300 million in government incentives and assistance related to the establishment of a \$600 million new manufacturing facility.

Life Science Company Consolidation

Secured \$38 million in grants and other incentives for a client consolidating its light manufacturing operations and R&D activities.

Sale Lease Back

Negotiated lease of 180,000 rsf of downtown Class A office space on behalf of landlord, where the lease acted as the critical component of a larger sales transaction.

Negotiated new headquarters lease of 130,000 rsf of Class A office space for Fortune 500 Company.

Grant W. Williams

Grant negotiated a \$10 million incentive package for a company that manufactures equipment for the alternative energy field. He also represented a client in a time-sensitive \$22 million sale-lease back transaction for a 360,000-square-foot facility, efficiently expediting negotiations and due diligence, while limiting the client's liabilities and providing the protections it required.

Sale Lease Back

Facilitated time sensitive \$22 million sale-lease back transaction for a 360,000-square-foot facility, efficiently expediting negotiations and due diligence, while limiting the client's liabilities and providing the protections it required.

Renovation / Expansion

Represented client on a design build contract for approximately \$20 million in facility renovations and installation of equipment to facilitate significant expansion of operations.

Medical Company Real Estate Lease Transaction

Represented medical company in the \$22 million lease with a \$10 million buildout of 300,000 square foot flex space for its central distribution plant.

Sports Facility Real Estate Finance Transaction

Assisted client in \$140,000,000 refinancing for its national sports facility.

Honors

Best Lawyers in America, Economic Development Law, 2026

University of Michigan Law School, cum laude; Order of the Coif; Associate Editor, Michigan Telecommunications and Technology Law Review

DBusiness Magazine, Top Lawyers, Real Estate Law, 2025-present

Professional Activities

State Bar of Michigan, Real Property Law Section

Civic, Cultural & Social Activities

Oakland Christian Schools, Board Member, 2005-present

Camp Selah, Reading, Michigan, Former Treasurer; Board of Directors, Member

Speeches

"Corporate Site Selection Planning and Incentives," Miller Canfield Corporate Real Estate Review Series, April 26, 2011

"The Dynamic World of Real Estate and Economic Development Incentives: Past, Present and Future," Miller Canfield Cappuccino with Counsel Series, October 19, 2010

Grant W. Williams

Articles

Are You a Commercial Tenant?