

TROY

840 West Long Lake Rd.
Suite 150
Troy, Michigan 48098
T: +1.248.267.3322
O: +1.248.879.2000
M: +1.248.229.8914
F: +1.248.879.2001

jasimpson11@icloud.com

Services

Real Estate

- Commercial Real Estate Finance
- Commercial Real Estate Finance
Workout, Foreclosure and
Litigation
- Corporate Real Estate
- Economic Development
Incentives
- Governmental Entities
- Leasing
- Real Estate Acquisition and
Disposition
- Real Estate Development

Corporate and Transactions

Financial Services

- C&I and Asset-Based Finance
- Loan Syndications and Credits
- Receiverships, Real Estate
Owned and Loan Portfolio
Acquisitions & Dispositions

Industries

- Construction
- Financial Institutions

Education

Wayne State University Law
School, J.D., 1968, cum laude
Michigan State University, B.A.,
1965, Dean's List

Bar Admissions

Michigan



Jim Simpson

Of Counsel

Jim Simpson has been recognized by *Chambers USA* as a Senior Statesman "who continues to maintain an impressive real estate practice [advising] on financing and acquisition" and is known for his "vast experience and considerable skill in a wide range of commercial real estate projects and lending products, national lending programs and processes and distressed properties. Valued for his range of legal advice, deep industry understanding, creative, common-sense business solutions and guidance, and extensive relationships."

Indeed, Jim has the firm's longest and deepest involvement with contemporary commercial real estate finance, coupled with extensive experience in the ownership and development of commercial real estate throughout the country. Jim founded the firm's modern commercial real estate lending specialty practice, now within the Financial Services Group and ably led by great lawyers who have continued to advance that practice with Jim's counsel, guidance and pride.

He has been engaged as lender's primary counsel by national money center, regional and local bank, institutional and private equity lenders, mortgage bankers and servicers with a broad swath of significant national and regional lending programs. With them, Jim has developed entire lending documentation regimes recognized as much for their clarity as their transactional and legal soundness. He is sought out both within the firm and by clients for his expertise in transactional process and experience with document automation.

As owner's lead or general counsel, Jim has been engaged with aggregate portfolios of several billion dollars in value and has directed significant complex multi-state real estate litigation.

Jim Simpson

Court Admissions

U.S. Court of Appeals

- 6th Circuit

U.S. District Court

- Eastern District of Michigan

Reflecting the breadth of Jim's experience and respect, *U.S. News and World Report's* peer-reviewed *Best Lawyers in America* rankings have consistently recognized Jim in Banking and Finance Law, Corporate Law, Real Estate Law, Securities/Capital Markets Law, Securitization and Structured Finance Law, as well as recently designating him *Lawyer of the Year* in Banking and Finance Law. Jim has truly "been there and done that." A senior officer of one of Jim's clients offered the following assessment:

"The woods are full of bears. Bad counsel spends time and money killing all the bears; good counsel knows which bears bite, which don't, and helps the client deal with the bears that do. That pretty much sums up my experience with Jim. He has an incredible depth of knowledge and experience in every phase of commercial real estate lending, borrowing, developing, leasing and securitization, as well as all the bears that bite. This knowledge is paired with something that is, unfortunately, rare amongst the attorneys that I've been exposed to over my career – good business judgment. As a client, I appreciate the difference between spending my time and money efficiently and ineffectively. Jim provides good counsel in the truest sense of the word."

To reach Jim, please email him at jasimpson11@icloud.com and [CC simpson@millercanfield.com](mailto:simpson@millercanfield.com).