

## TROY

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## Services

### Real Estate

- Commercial Real Estate Finance
- Corporate Real Estate
- Economic Development Incentives
- Governmental Entities
- Leasing
- Real Estate Acquisition and Disposition
- Real Estate Development

### Financial Services

- Receiverships, Real Estate Owned and Loan Portfolio Acquisitions & Dispositions

## Industries

- Construction
- Energy
- Financial Institutions
- Manufacturing
- Retail and Hospitality

## Education

Case Western Reserve University,  
J.D., 2006

University of Notre Dame, B.S.,  
2003

## Bar Admissions

Michigan



## Alexander J. Clark

Principal  
Troy Resident Director

Alexander J. Clark counsels clients with respect to all aspects of their transactional real estate needs and helps them achieve their goals in their real estate and business endeavors.

In particular, Alex concentrates his practice in corporate real estate law specializing in commercial leasing, acquisitions, dispositions, construction, and development. He also has considerable experience in the sale of REO properties. He serves his clients with practical and legal advice and guides them through the many phases and types of complex real estate transactions. Alex views the practice of law as a vocation of service and is committed to helping clients accomplish their goals and build their businesses.

## Representative Matters

### Multistate Single Family Rental Portfolio Sale

Represented a hedge fund in \$126 million sale of a single-family rental portfolio in seven states. The homes were located in Georgia, Arizona, Texas, North Carolina, Colorado, Mississippi and Tennessee.

### Multinational Engineering Company U.S. Real Estate Portfolio

Represented Fortune 100 company in all areas of its corporate real estate portfolio, including leasing, acquisitions, dispositions, design and construction projects, and all other real estate related transactions.

### National Retail Lease Portfolio

Advised national retailer with respect to the leasing, subleasing, and tenant management of its owned shopping centers.

Alexander J. Clark

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**National Bank Real Estate Owned (REO) Sales and Management**

Negotiated and closed over \$78,000,000 in REO sales in Michigan, Illinois, and across the Midwest for a national banking client. Also advised the bank with respect to property management and leasing issues.

**Automotive Supplier Office, Warehouse, and Manufacturing Leasing Portfolio**

Represented North American unit of an international automotive supplier with respect to all facets of its office, warehouse, and manufacturing facility leasing needs in the United States.

**Multinational Software and 3D Printing Company Acquisition of U.S. Headquarters**

Advised multinational software and 3D printing company on the acquisition of its U.S. headquarters in metropolitan Detroit.

**Sports Arena Development**

Handled land acquisition, title clearance, environmental, leasing, and related development issues for the new sports arena and events center located in Detroit, Michigan, that opened in September 2017.

**Fortune 100 Company Real Estate Matters Related To Mergers and Acquisitions Transactions**

Represented Fortune 100 company with respect to the real estate portion of its merger and acquisition transactions, including the resolution of title, survey, and lease assignment issues.

**Solar Panel Lease and Power Purchase Agreement**

Represented a multinational mobility company with respect to a 90,000-square-foot solar panel lease and power purchase agreement for its manufacturing facility.

**Honors**

Best Lawyers in America, Real Estate Law, 2012-present

*DBusiness* Top Lawyers, 2021-present:

Real Estate

Construction

Michigan Super Lawyers, Rising Star, Real Estate Law, 2013-2016

Georgetown CLE Advanced Commercial Leasing Institute, Rising Star, 2012

Case Western Reserve University, magna cum laude, Order of the Coif

Case Western Reserve Law Review, Associate Editor

Recipient of the Jack Cronquist Award for Client Service at the Milton A. Kramer Law Clinic

**Professional Activities**

State Bar of Michigan, Real Property Section

**Alexander J. Clark**

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American Bar Association, Real Property, Probate and Trust Law Section and Forum on Construction Law  
Oakland County Bar Association  
Larson Center for Leadership Class of 2013, Urban Land Institute, Michigan

**Speeches**

"Fundamentals of Leasing," Real Property Law Section, State Bar of Michigan, July 2014

**Publications**

"Up, Up, and Away! The creative use of air rights can aid urban development, historic preservation, and land conservation." Hot Points, Summer 2007

**Articles**

Whose Risk? Impossibility and Frustration of Purpose in Michigan Leases  
How Michigan's New Assignment of Rents Act Affects Commercial Tenants