

Mexico/Latin America

Miller Canfield provides efficient and strategic cross-border legal, business, and tax services to global manufacturers and other enterprises with operations in Mexico and Latin America.

Our team of attorneys in the U.S., Canada, Poland, and China work collaboratively with those on the ground in **our Monterrey office** to assist clients looking to establish, expand, sell or consolidate operations in Mexico and Latin America. Companies count on Miller Canfield to structure deals that optimize trade, treaty and tax benefits. They also rely on us to negotiate and close transactions and provide general legal advice in a practical and efficient manner.

Our global business services include:

- Establishing operations and incorporating in Mexico
- Customs and import/export matters
- Maquila and Immex registrations
- Joint ventures, mergers and foreign acquisitions
- Assisting in "shelter" arrangements
- Finance and banking
- Labor and employment matters for union and non-union facilities
- Domestic and foreign tax structures and issues
- USMCA, CAFTA and other trade issues
- Supply agreements
- Licensing agreements
- Sales and distributorship agreements
- Intellectual property protection
- Real estate acquisitions/dispositions
- Arbitration and litigation
- Immigration
- Compliance with U.S. Foreign Corrupt Practices Act
- Plant closings and consolidations

Representative Matters

- Represented Mexican auto supplier in its \$150 million acquisition of the structural products business from U.S.-based holding company, as well as its \$200 million senior unsecured credit facility and its credit facilities with Export Development Canada.
- Represented Mexican aircraft services company in its \$75 million senior secured aircraft credit facility.

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- Led the Mexico and U.S. due diligence project in connection with a Chinese public company's global acquisition of a climate control business in the amount of \$7.5 billion
- Defended a Mexican car parts manufacturer in a multi-million dollar automotive supply chain dispute. The matter was seated in New York and administered by the ICC International Court of Arbitration.
- Defended a Mexican buyer in a wide-ranging post-M&A dispute with a U.S. seller over business interests located in Europe, Latin America, South America, and the U.S. The matter was seated in New York and administered by the ICC International Court of Arbitration.
- Counsel to U.S. company in sale of equipment and production line to Mexican entity, with licensing and distribution arrangements.
- Counsel to Mexican company in purchase of fleet of aircraft in U.S. and Canada.