

Real Estate Acquisition and Disposition

Miller Canfield attorneys handle all of the issues associated with the sale and purchase of real estate for both developers and investors. We manage every aspect of the due diligence process, including:

- Negotiation and review of brokerage agreements
- Document preparation for single- or multi-purpose entities
- Title insurance and survey review
- Purchase agreements
- Financing
- Land use and zoning
- Regulatory issues
- Easements
- Closing

Our community relationships can also provide clients an opportunity to pursue **public-private collaborations, public finance, economic development** and **state and local tax incentives**.

Representative Matters

Represent Fortune 100 company in all areas of its corporate real estate portfolio, including leasing, acquisitions, dispositions, design and construction projects, and all other real estate-related transactions.

Represented Fortune 100 company with respect to the real estate portion of its merger and acquisition transactions, including the resolution of title, survey, and lease assignment issues.

Lead counsel for several private equity funds in the acquisition and disposition of office and multi-housing developments across the U.S. with pricing between \$30 million and \$100 million.

Represented a hedge fund in \$126 million sale of a single-family rental portfolio in seven states. The homes were located in Georgia, Arizona, Texas, North Carolina, Colorado, Mississippi and Tennessee.

Negotiated and closed over \$78 million in REO sales in Michigan, Illinois and across the Midwest for a national banking client. Also advised the bank with respect to property management and leasing issues.

Advised multinational software and 3D printing company on the acquisition of its U.S. headquarters in metropolitan Detroit.

Miller Canfield's internal team, along various other lobbyists and communication professionals, facilitated the expansion of a mineral mining operation in northeastern lower Michigan for a large national mining and material processing/manufacturer of native gypsum. After several years of exploring the potential for a land-swap transaction with the Michigan Department of Natural Resources, our team shifted focus and pursued an outright land acquisition from the State of Michigan of nearly 1,000 acres. The project was the largest sale of land and mineral interests by the Michigan

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DNR in several years and involved one of the largest wetland mitigation projects in the state's recent history.