

2018

THE NATIONAL LAW JOURNAL

TRAILBLAZERS

LITIGATION

DANIEL P. GOLDBERG

HOLWELL SHUSTER & GOLDBERG LLP

PIONEER SPIRIT Dan Goldberg played multiple sports while growing up. "I liked the competition. Later, I found I enjoyed the process of going to trial, arguing in court and arguing appeals. If you're not going to be a pro athlete, which I did not have the talent for, this is the way to go."

TRAILS BLAZED Goldberg is a founding member of the firm. "I'm most proud of launching and growing the firm. All of us left prominent firms or the bench to found it. There were four of us on Day 1, and now we have 60 lawyers who handle cases for international clients, foreign governments, prominent financial institutions and others. We consider ourselves the most talented litigation boutique in New York City. Not many lawyers are willing to jump from a prominent firm to a cutting-edge firm that's a bit of a throwback in terms of compensation plans and other benefits." Goldberg and his firm believe in trying cases. "I've tried three cases in the six years since we've launched, along with a number of appeals and appearances." Among his cases, he represented Soros spinoff Camulos Capital in a multiweek trial in Delaware Chancery Court and a multiweek arbitration in Connecticut. "I was lead trial lawyer. We also are just coming off a residential mortgage-backed securities trial around the Lehman bankruptcy, where I cross-examined some of the key experts for Lehman."

FUTURE EXPLORATIONS The way the legal community bills will change in radical ways. "Billing by the hour will be coming to an end. It's taken longer than expected, but it's coming. Neither lawyers nor clients like it. At the firm, we always try to bill on a method other than the billable hour. Clients are getting more sophisticated, and they love the idea."

