

#### Practice Areas

- Corporate, Securities & Finance
- Real Estate
- Energy and Maritime

#### Education

- Instituto Tecnológico Autónomo de México, Executive Program, International Taxation Aspects in Cross-Border Transactions (U.S. & Mexico), 2025
- University of Illinois College of Law, J.D., Magna Cum Laude, Class of 2012
- University of Houston Honors College, B.A. in Economics, Political Science, Classical Studies Minor, University Honors with Honors in Major, Class of 2009
- Winner of University of Houston Honors College's Outstanding Thesis Award, 2009

#### Honors

- Best Lawyers: Ones to Watch in America - Construction Law, 2021-2025

## Jack Najarian

Shareholder

Houston

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Jack Najarian is a shareholder in the firm's Corporate, Securities and Finance practice and chairs the firm's Real Estate practice. He helps middle-market businesses, family offices, private equity groups, and real estate investors and funds close deals and protect what they've built. Whether it's buying or selling a business, structuring a new venture, or advising clients on commercial real estate, Jack takes a practical approach that keeps negotiations moving while managing risk and ensuring successful deal completion. From crossborder transactions to complex projects that need multiple specialties, Jack draws on the full strength of Chamberlain Hrdlicka's tax, corporate, litigation, and real estate teams to deliver the right solutions and often connects clients with new partners and opportunities along the way.

#### Representative Experience

##### Practice Focus

- Serve as lead counsel on middle-market M&A transactions, including stock and asset sales, recapitalizations, and strategic roll-ups.
- Represent private equity firms and portfolio companies in acquisitions, dispositions, and related financings.
- Advise real estate developers and investors on acquisitions, ground-up development, 1031 exchanges, and lease negotiations for industrial, office, and retail projects.
- Counsel closely held businesses on governance, ownership transitions, and succession planning.
- Act as outside general counsel to family-owned businesses and high-net-worth individuals.
- Handle cross-border transactions and entity structuring involving U.S./Mexico operations and investments.

#### Notable Representations

- Best Lawyers: Ones to Watch in America - Corporate Law, 2021-2025
- Best Lawyers: Ones to Watch in America - Energy Law, 2021-2025
- Best Lawyers: Ones to Watch in America - Mergers & Acquisitions Law, 2021-2025
- AttorneyIntel, Top 50 Attorneys in Houston (Listed #3), 2023
- AttorneyIntel, Top 50 Attorneys in Houston (Listed #3), 2022
- Texas Bar Foundation, Fellow
- President of Ector County Bar Association, 2013-2014
- Spirit of Dedication Award, Legal Aid of Northwest Texas, 2014

#### Bar Admissions

- Texas, 2012
- Illinois, 2013

### Jack Najarian, *Continued*

- Part of Houston-based team that represented Buckhorn Production, LLC (Buckhorn), a privately funded oil & gas production company, in its acquisition of substantially all assets of an independent energy and technology company
- Represent public home builder in its \$3.5 million acquisition of unimproved land for the development of a Houston-area subdivision
- Represented sandwich deli in \$1.775 million lease buy-out of one of its Texas locations
- Negotiate Partnership Termination Agreement for break-up of offshore seismic licensing seismic joint venture
- Assisted mid-level publicly traded client in multi-million dollar real estate deals for land located in Texas, Florida, Pennsylvania, Georgia and North Carolina
- Assisted mid-level publicly traded client in multi-million dollar M&A deals for businesses located in North Carolina, Texas, Wisconsin, and California
- Formed Texas limited liability company, drafted operating agreement, and drafted buy-sell agreement for partners starting a renewable energy company
- Assisted Houston based technology start-up in drafting privacy policy, terms of use, and Software as a Service (SaaS) Agreement for hardware and software technology marketing product
- Assisted mid-level publicly traded client on implementing Code 1031 tax deferral strategy in the buying and selling of its real estate holdings
- Lead in-house legal counsel for midsize consolidation company with respect to clients real estate holdings consisting of hundreds of locations across 28 states
- Assisted Houston based technology start-up in drafting privacy policy, terms of use, and Software as a Service (SaaS) Agreement for new hardware and software technology marketing product
- Lead attorney on \$4 million lease purchase option buy-out in Florida
- Represented developer in the financing and construction of a \$10 million affordable housing apartment complex
- Assisted oilfield services client on \$15 million sale of business to private equity company located in West Texas
- Assisted technology company in energy industry on \$3.7 million sale of business to large energy company
- Coordinated aspects of the legal risk management for one of the Permian Basins major energy transportation service companies by analyzing and negotiating their master service agreements with their customers

## **Jack Najarian, Continued**

- Guided an Illinois-based corporate start-up that develops drone technology through intellectual property law and corporate law issues
- Guided client through a business partnership divorce wherein the client became sole owner of the LLC

### **Seminars and Presentations**

- Chamberlain Hrdlicka's 47th Annual Houston Tax and Business Planning Seminar, 2024
- Chamberlain Hrdlicka Forum Series: The Corporate Transparency Act: Learn to Love It, 2024
- Chamberlain Hrdlicka 46th Annual Houston Tax and Business Planning Seminar, 2023
- Centerforce Diversity in Law Series: Driving Diversity in Law & Leadership, 2023
- Corporate Governance and Blockchain, Speaker at the 2019 Computational Law & Blockchain Festival
- Open Discussion on Blockchain and the Law, Panelist Speaker at the 2019 Computational Law & Blockchain Festival
- Blockchain 101 Workshop, Speaker at the 2018 Computational Law & Blockchain Festival, Houston, Texas
- Can the Analog Blockchain Go Digital? The Potential Impact of Blockchain Technology on Oil & Gas, Speaker at the 2018 Computational Law & Blockchain Festival, Houston, Texas
- Legal Considerations in Starting a Business, UTPB Entrepreneur Expo, 2015
- Legal Considerations in Starting a Business, UTPB Entrepreneur Expo, 2014
- Division Order Law under the Texas Natural Resources, Code, Permian Basin Association of Division Order Analysts, 2013

### **Publications**

- Estate Tax Liens, PBLA Takeoff, 2014
- Wonderful World of Trusts, PBLA Takeoff, 2014
- Receivership Suits: I Can't Find the Mineral Owner... What now?, PBLA Takeoff, 2013

