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How I Made Partner: Chamberlain Hrdlicka's Drew Greene

Article on "How I Made Partner at Chamberlain Hrdlicka"

Law.Com

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In an article published on July 29, 2020 on Law.com, Atlanta-based Shareholder Drew Greene was featured about her career path to partnership.

Greene shared that she was recently elevated on February 8, 2020 during the firm's annual shareholders retreat. She also mentioned that the firm was transparent about its expectations for shareholders with clearly outlined goals and paths for growth. Prior to her elevation, she was given the opportunity to collaborate with shareholders on various client projects and elevate her growing practice.

Always work harder and smarter. Develop a strategy for making partner and decide what you want your practice to look like early on, advises Greene. Never take your eyes or efforts off those goals."

Greene also mentions that the shareholders at the firm have been incredibly supportive and even jumped at the opportunity to help her elevate her growing practice.

When asked what she thinks is the key to successful business development, Greene shared, Results. In my experience, business development as a trial attorney differs from other practice groups such as estate planning, real estate, or corporate where traditional business development tactics tend to be more effective.

To read the full article, subscribers may [click here](#).