

Contact

Houston

1200 Smith Street, Suite 1400
Houston, Texas 77002-4310
Tel: 713.658.1818
Fax: 713.658.2553

Atlanta

191 Peachtree Street, N.E.,
Forty-Sixth Floor
Atlanta, Georgia 30303
Tel: 404.659.1410
Fax: 404.659.1852

Philadelphia

50 South 16th Street, Suite
1700
Philadelphia, PA 19102
Tel: 610.772.2300
Fax: 610.772.2305

San Antonio

112 East Pecan Street, Suite
1450
San Antonio, Texas 78205
Tel: 210.253.8383
Fax: 210.253.8384

Many Franchise Agreements Are Drafted to Provide the Franchisor a Unilateral Right to Purchase a Franchise

Franchising Today

May 2016

In an article published on May 11, 2016 by Franchising Today, Scott Augustine, Jill Johnson and Scott Ratchick discuss franchise agreements. The article details the steps a franchisee should take to plan for an exit strategy including terms they should be aware of in the agreement such as integration or merger clauses, personal guarantees and rights of first refusal. Augustine, Johnson and Ratchick emphasize that whether you are an existing franchise owner or exploring the purchase of a franchise business, it is worth paying close attention to whether the franchisor has the right to repurchase the franchised business from you.