

Contact

Houston

1200 Smith Street, Suite 1400
Houston, Texas 77002-4310
Tel: 713.658.1818
Fax: 713.658.2553

Atlanta

191 Peachtree Street, N.E.,
Forty-Sixth Floor
Atlanta, Georgia 30303
Tel: 404.659.1410
Fax: 404.659.1852

Philadelphia

50 South 16th Street, Suite
1700
Philadelphia, PA 19102
Tel: 610.772.2300
Fax: 610.772.2305

San Antonio

112 East Pecan Street, Suite
1450
San Antonio, Texas 78205
Tel: 210.253.8383
Fax: 210.253.8384

Six Things Business Owners Should Ask Before Selling

The TJE American Business Magazine

May 2016

In an article published in the May issue of The TJE American Business Magazine, Scott Augustine and Erica Opitz discuss six things business owners should ask before selling their business. Augustine and Opitz explain, "...before you make plans to sell the business, whether now or in the next few years, there are a few simple questions to ask yourself to prepare and avoid unwanted surprises. After all preparation enhances the value of your business; surprises cost money and time." The six questions they discuss and explain include does my ownership and business structure still work; is my estate in order; are my financials in order; is my path to closing clear; are my relationships clear; and what are my business' vulnerabilities? You may read the full article in the May issue of The TJE American Business Magazine.