

Contact

Houston

1200 Smith Street, Suite 1400
Houston, Texas 77002-4310
Tel: 713.658.1818
Fax: 713.658.2553

Atlanta

191 Peachtree Street, N.E.,
Forty-Sixth Floor
Atlanta, Georgia 30303
Tel: 404.659.1410
Fax: 404.659.1852

Philadelphia

300 Conshohocken State Road
Suite 570
West Conshohocken, PA 19428
Tel: 610.772.2300
Fax: 610.772.2305

San Antonio

112 East Pecan Street, Suite
1450
San Antonio, Texas 78205
Tel: 210.253.8383
Fax: 210.253.8384

“IRS Banking on Public Service Pitch to Draw New Hires,” in Tax Notes

Tom Cullinan’s insight on working for the IRS included in an article that discusses the IRS’s new approach to recruiting

Tax Notes

June 15, 2023

In a June 15, 2023, *Tax Notes* article, Atlanta-based Shareholder Tom Cullinan’s insight on working for the IRS is included in an article that discusses the IRS’s new approach to recruiting.

Cullinan explains how the pay gap between the public and private sectors may not be as bad as it’s often perceived, at least when considered holistically. Working for the IRS comes with generous government benefits, such as retirement contribution matching, pension qualification after just five years of employment, and a delayed retirement bonus, among others.

The true pay gap shrinks even further when comparing hours worked by an IRS employee versus by a tax professional in private practice. “I had some weeks where I was working 100 hours,” said Cullinan, recalling his work as a CPA for three years before he became a lawyer. “So maybe I was making twice as much, but I was working more than twice as many hours,” he said. “You count all that in, and it’s probably more financially competitive than many people think.”

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o learn more, subscribers may view the full article here.