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"Is Now a Good Time to Sell Your Company?"

Amy Moss to co-host discussion on Is Now a Good Time to Sell Your Company?"

October 18, 2022

On November 3, 2022, Amy Moss, shareholder in Chamberlain Hrdlickas Corporate, Securities & Finance practice, will co-host the Is Now a Good Time to Sell Your Company? webinar with Robert Goldsmith, founder and president of Northern Edge Advisors.

Moss and Goldsmith will discuss deal dynamics, such as the shift in buyer focus from the pandemic to a recession and why reliable and readily available business performance data is more important than ever. They will also share fundamental tactics to attain maximum value and secure the optimal partner in this or any other M&A market.

To learn more and register, go to:

<https://event.on24.com/wcc/r/3971579/60C8BE48876536923B62D311637EA210?partnerref=CH>

Moss represents public and private companies in a broad spectrum of corporate transactions, with an emphasis on mergers and acquisitions, restructurings, private placements, public offerings, and the cost-effective representation of venture capitalists, private equity funds, entrepreneurs, start-ups, and emerging technology companies. She has served as an advisor to clients in all types of M&A transactions, including mergers for cash and stock, forward and reverse triangular mergers, sales of assets, sales of stock, joint ventures, recapitalizations, roll-up transactions, exchange offers, and restructuring transactions. She earned her undergraduate degree from Arizona State University and her law degree from the Vanderbilt School of Law.

Chamberlain Hrdlickas Corporate, Securities & Finance practice provides on general corporate representation, mergers and acquisitions, public offerings, private offerings and reseals, public company ongoing compliance and commercial lending. The firm serves a broad spectrum of public and private business entities and individuals involved in diverse and complex legal matters. Members devote a significant portion of their time to facilitating the structuring, financing and successful completion of the full range of acquisitions, divestitures, public offerings, private placements, joint ventures/strategic alliances, refinancing, international cross-border transactions and other transactions undertaken by clients.

Goldsmith is the founder and president of Northern Edge. He brings thirty years of business ownership and management experience to his role and focuses on the development of new client relationships, advising private business owners in their evaluation of alternatives, engagement with the broader business community. He

"Is Now a Good Time to Sell Your Company?", Continued

dedicates significant time to sharing his comprehensive insights obtained over the past fifteen years on the dynamics in the M&A market for private companies and advising entrepreneurs and families on their strategic and financial options. He is a sought-after speaker on the important issues facing private business owners, and he is a published author and contributor to major publications.

Headquartered in New York City, with offices across the United States and Canada, Northern Edge Advisors is a boutique investment bank with a core focus on sell-side financial advisory services for privately owned North American businesses. With decades of experience in the M&A market and a roster of outstanding senior bankers, the Firm offers each of its clients a unique combination of best-in-class transactional expertise and a steadfast commitment to delivering the best possible outcome.

